Account Manager – East Africa (JDAMEA0621)

Open to candidates from Ethiopia only

OUR NEED

MOSIP's open-source-based foundational digital ID system has been selected or is being considered by several countries in East Africa. To support a successful implementation and beyond, MOSIP seeks to hire a motivated and ambitious individual who brings significant experience in dealing with various levels of government and civil society and has strong knowledge and interest in the technology domain preferably with program management experience. The individual will be responsible for the East Africa region and for relationship-building with various stakeholders in the region.

This individual will play a pivotal role in enabling the digital transformation of East African nations by helping implement open-source based foundational digital ID systems. This will help ensure inclusion and efficiency in service delivery with the highest standards of privacy and security.

KEY RESPONSIBILITIES

- Ensuring successful pilot and implementation of MOSIP across the region through stakeholder relationship- building
- Building strong operational rapport with local partners, including governments, technology businesses and civic organisations, to ensure smooth implementation
- Engaging with key senior decision-makers at the national level on MOSIP's value proposition, extensibility, and modularity to suit country needs

ABOUT YOU:

Skills & Experience

- 10+ years of experience in program management and stakeholder management
- Solid end-to-end experience in launching new products or services
- A demonstrable understanding of foundational identity (fID) systems and open-source ventures
- Outstanding oral and written communication skills
- Ability to construct coherent arguments and clearly articulate ideas to stakeholders at different management levels across the region
- Ability to cultivate and nurture relationships
- Strong and diverse networks in the region, with senior-level influencers and key decision-makers in the government (critical), media, civil society, and SME tech businesses

Academic Qualifications: Master's Degree or equivalent experience

Job Type & Location: Full-time consulting position with MOSIP, based out of Ethiopia

HOW TO APPLY: Apply by sending your resumé not exceeding two pages, along with a 300-word letter of motivation to *kumar@mosip.io*.